

Ref: VPR-H1/2011/178

Date: 8/08/2011

To
PENNAR INDUSTRIES LIMITED
III FLOOR, S.P. ROAD, IDA, PANTANCHERU,
MEDAK DISTRICT PANTANCHERU -503319
ANDHRA PRADESH

Kind Attn.: Mr. MICHAEL H. HANSSON

Sir,
Sub: Vendor Performance Rating

Please find enclosed our Evaluation Report on your performance for the period January 2011 to June 2011.

Performance Rating


Performance Index	Weightage factor	Percentage achieved
Quality	50 %	48.75%
Delivery	40 %	23.00%
Documentation	10 %	9.75%
Total	100%	81.50%
Grade:		Excellent

Remarks:

- We compliment your achievement & we wish that you will continue with the performance. We are proud to have you as one of our best performing vendor.
- We are very much happy with your performance; still little efforts of yours shall definitely leads to the best compliments of handling FLS products and services.
- We are happy to note your performance, but extra effort shall elevate as an ideal source for FLS.
- While we appreciate your problem since you have done well in some areas where our evaluation is not very favorable, we request you to show improvement on those areas and moving forward as a proficient vendor.
- We regret that we are unable to comprehend the reasons why the result of performance rating is not to the expectation. We request you to analyze and submit the action plan for our proposed improvement areas considering the least time period and to demonstrate as a potential vendor to FLS.

Thanking you,
For FLSmidth Private limited [Vendor Management Group]


K. ANGURAJ
DGM Procurement


K. V. SHANKAR
GM. Quality Control